

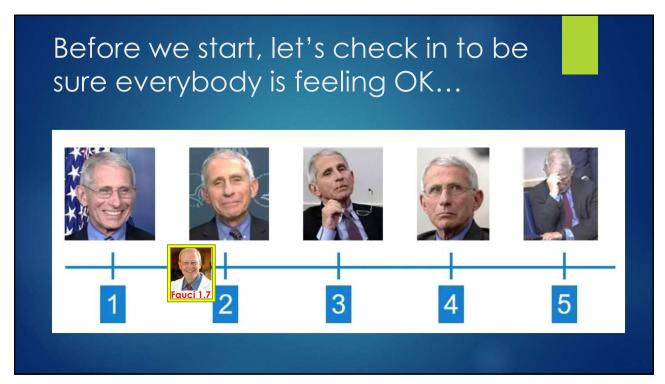


Covid-19 and the Transformation of Healthcare: Managing the Challenges, Capitalizing on the Opportunities



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Talk Roadmap

- A few thoughts on the current state of the pandemic and the problems it has exposed in our politics and society
- ▶ A few tech innovations that were accelerated by Covid
 - ▶ Telemedicine, dashboards
 - ▶ Plus a few that might have hit the tipping point, but didn't
- ▶ Entering the post-EHR era: why and what that means
- ▶ The future of healthcare's digital transformation

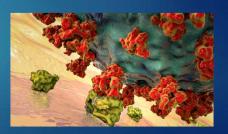
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America's Unique Response

"Aspects of America's identify may need rethinking after COVID-19. Many of the country's values have seemed to work against it during the pandemic. Its individualism, exceptionalism, and tendency to equate doing whatever you want with an act of resistance meant that when it came time to save lives and stay indoors [and wearing masks & getting vaccinated], some people flocked to bars and clubs [and don't & didn't]. Having internalized years of antiterrorism messaging following 9/11, Americans resolved to not live in fear. But SARS-CoV-2 has no interest in their terror, only their cells."

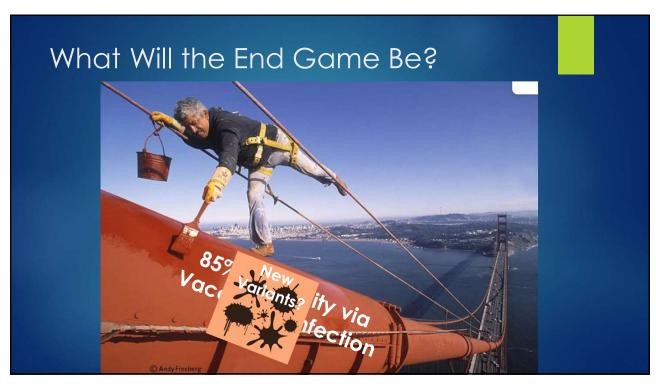
Ed Yong, The Atlantic, March 25, 2020



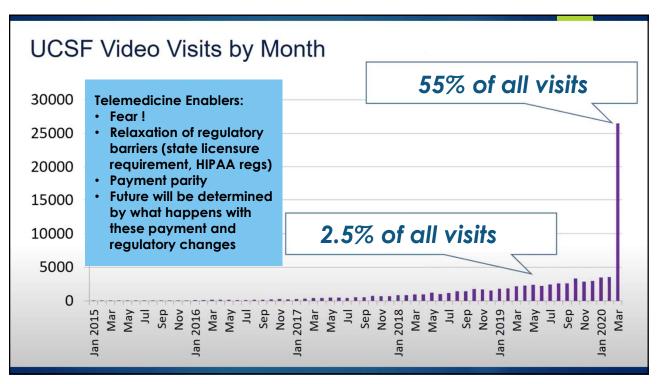


Where Are We Now?

- Clear that Delta is a completely different virus all prior assumptions about the virus/vaccines need to be reassessed
- ▶ Levels of immunity that we thought would be sufficient to create herd immunity are not enough to beat back Delta
- ▶ Boosters clearly needed in highest risk groups others still debatable
- ▶ Society's tolerance of the unvaccinated has waned, to near-zero
 - ▶ Thus enthusiasm for mandates and other sharp-elbow tactics
- "Back to normal": now impossible to predict given need to reach >85% immune for herd immunity, low vaccine rates, and waning immunity from vaccine and infection

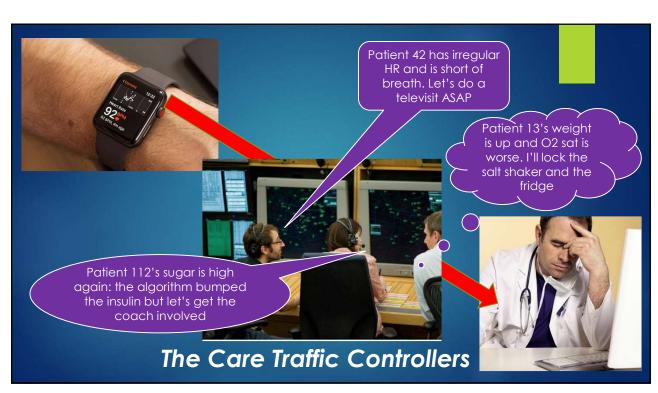




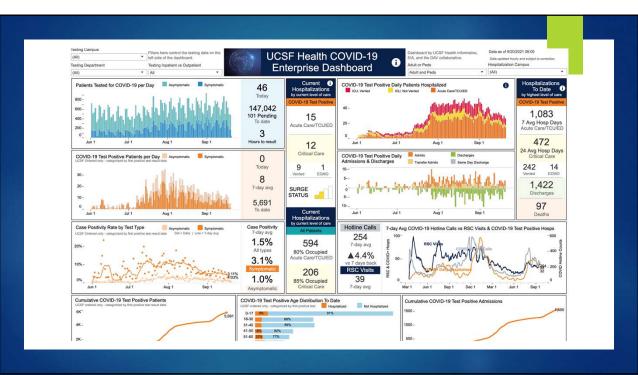


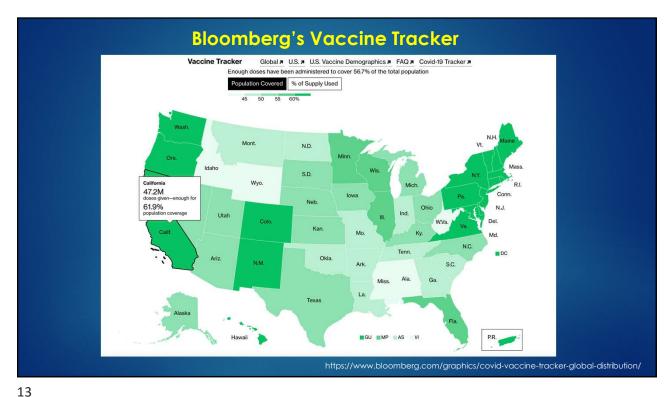
The Fundamental Question About Telemedicine/Virtual Visits

- ▶ Is it simply a visit replacement?
 - ▶ Fine if so: convenient for patients, maybe for providers
 - Opens up new non-geographically-determined care options
 - ▶ Potentially good for patients, but new competitive threats for health systems
- Or does it pave the way for true virtual care the real game-changer
 - ▶ Patients no longer coming into office to get BP, weight, glucose checks, etc. means new dependence on digital data streams
 - ▶ Measures less episodic; more semi-continuous
 - ▶ The trillion-dollar question: how will we manage these new data flows?

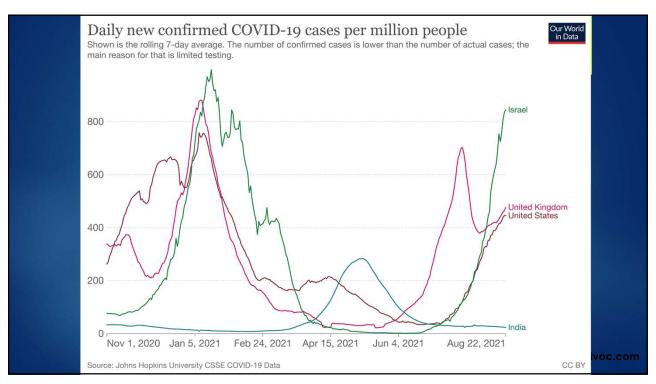


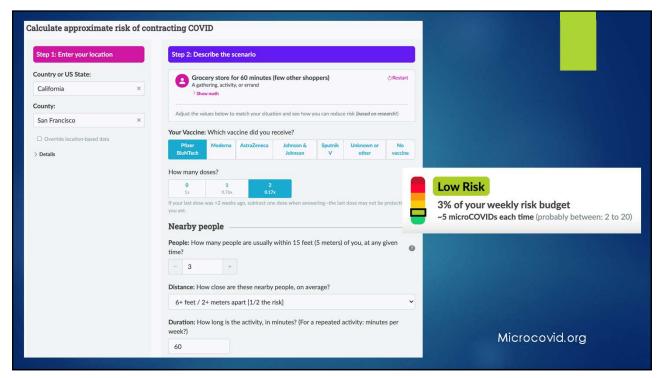




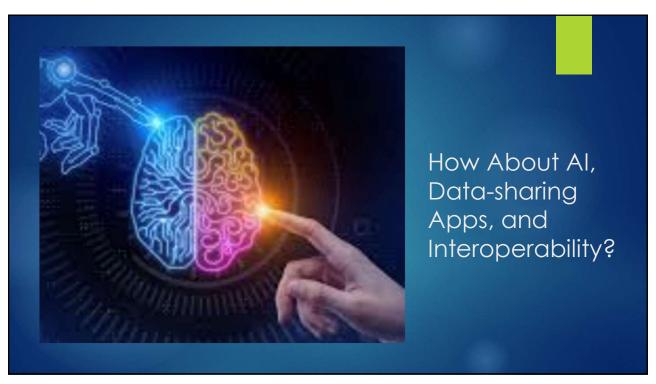


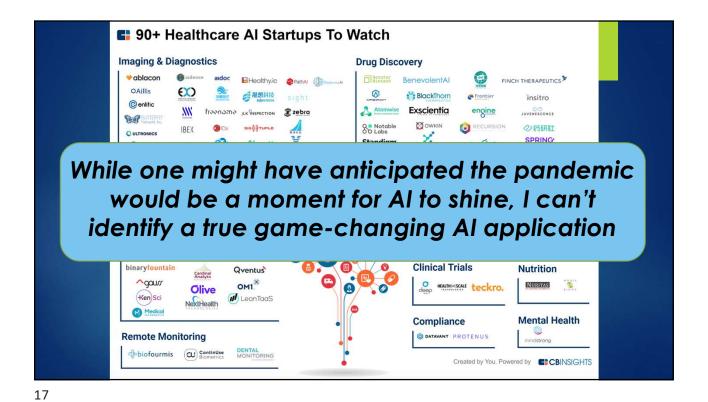


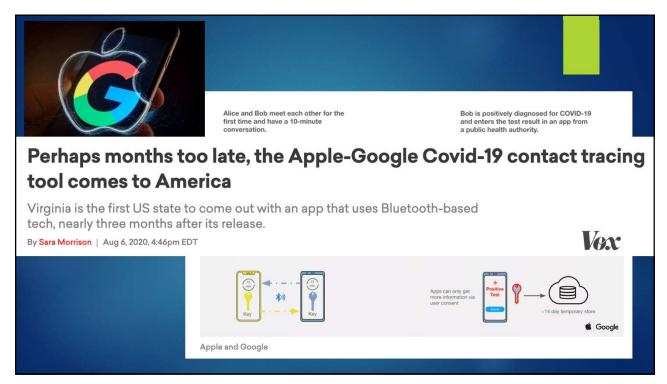


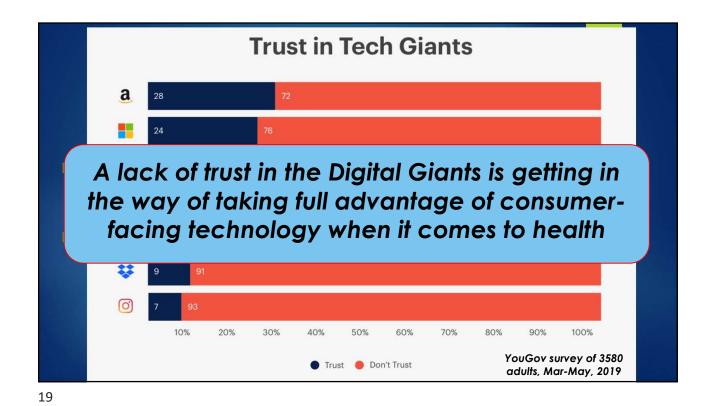


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The pandemic might have been an opportunity to promote interoperability, but we still find ourselves faxing spreadsheets

i. Commercial laboratories: LabCorp, BioReference Laboratories, Quest Diagnostics, Mayo Clinic Laboratories, and ARUP Laboratories.

b. Reporting Instructions: We request that all data for COVID-19 testing completed at "in-house" laboratories or a laboratory not listed above be reported using the attached spreadsheet.







(Re) Enter the Digital Giants...

Coogle says health projects will continue—
even if Google Health won't

PRINCIPLE OF IT IN INC.

PRINCIPLE ARTHFOLDA INTELLIGENCE

Here's How Microsoft Plans To Modernize

Healthcare

By Tall Golden February 2:019

WESINEWS EXCLUSIVE | TECH

Apple Struggles in Push to Make

Healthcare Its Greatest Legacy

Tech giant has envisioned hiring doctors to offer primary care, now focused on Watch

Why Health IT May Finally Be Entering a New (Post-EHR) Phase



- Winners in EHR derby: healthcare-specific companies, good at collecting data & moving it around
 - ▶ They were ready when healthcare went digital
 - ▶ Not expert in consumer-facing tools, user interface, data visualization, learning from data, communication....
- Now entering the post-EHR era, facilitated by value pressure, more interoperability, cloud computing, AI, digital companies maturing... and the obvious limitations of what EHRs can offer
- Healthcare organizations are going to need to remake themselves to thrive in this era



Several Easy Predictions, and a Hard One



- ▶ Health IT will, ultimately, transform and disrupt health and healthcare
 - ▶ Covid has shortened the timeline for this by several years
- ► The new system will be less institution-focused, less geographically determined, more patient-centric, and deliver higher quality, less expensive, and more equitable care
- ▶ The winners will be any one of these four parties:
 - ▶ Existing healthcare organizations that thoughtfully embrace transformation
 - ▶ EHR vendors that innovate and open their architecture
 - ▶ <u>Digital giants</u> that are able to maintain a focus on health (lower probability)
 - ▶ New companies (start-ups) that skillfully address important use-cases
- ▶ The hard thing to predict: when?

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A Time for Optimism?

