# Community Insights





# Build a virtual community for in-depth conversations with your customers

Hospital and health systems across the country are being asked by boards and leaders to create virtual customer communities.

By integrating with real-time customer feedback, **Community Insights from NRC Health** makes building and engaging a patient community fast and simple.

NRC Health automatically recruits community members from recent patients by inviting them after they've provided real-time feedback regarding a recent visit. This opt-in mechanism ensures that panels will attract participants who are eager to give feedback. You'll have a dedicated group of advisors that will lend invaluable insight to your operations.



#### Always at work.

Once deployed, Community Insights never stops working. Your community panel continuously grows at opt-in rates of up to 30%, making it bigger, more current, and more representative of your diverse populations.

# The next level of consumer engagement

## Community Insights from NRC Health

### Insights on demand

Tap into your patient community by conducting mobile-friendly studies representing thousands in savings compared to external purchased panels.

#### **Customer Informed Initiatives**

Enjoy responses from members within hours of launching studies. Timely, targeted advice from your trusted community will guide your hand, as you design and deploy strategic initiatives for your organization.

#### **Foster Active Engagement**

With Community Insights, you can appropriately segment your panel to engage with the right members per topic. And, keep your community updated with newsletters, send intelligent follow-up questions, or thank them for their contribution. These efforts can dramatically reduce panel attrition rates.



#### **IMPROVED LOYALTY**

After consulting their patient community, one health system in Northern California discovered the reason that East Asian patients hesitated to recommend the organization: they could not find doctors who spoke their native languages. Discovering this gap in their staffing enabled them to adjust their recruitment strategy to better fit their patient population.



#### **NEW OPPORTUNITIES**

As one non-profit health system weighed the case for adding midwifery to their service-line, they referred to their patient community's input to confirm the market's desire, and discern what patients expected from midwives.



#### **EXPANDED REVENUE STREAMS**

A medical center in Louisiana engaged their patient community on telemedicine price levels. They learned their patients were willing to pay up to twice their co-pay for specialty telemedicine.

## Community Insights: Top five takeaways

#### 01

#### Effortless recruitment

Bolster community numbers with a fully integrated opt-in invitation every time patients provide realtime feedback.

#### 02

#### **Trusted advisors**

Build and learn from an engaged community of consumers, eager to offer their insight and guidance.

#### 03

#### **Engaged communities**

Ensure that invested members contribute to panels, with targeted invitations that allow them to give feedback on what matters to them.

#### 04

#### In-depth topics

Foster a dialogue between your organization and consumers, and come to a stronger understanding of their wants and needs.

#### 05

#### Strategic direction

Let customer voices validate decisions, and approach new initiatives with informed confidence.



