



Learning Objectives

- → Describe the patient experience survey re-design process as a foundational element for shifting focus from patient satisfaction to loyalty.
- → Define patient loyalty and the importance of Voice of Customer in engaging and activating teams by providing actionable insights to shape patient experiences that drive loyalty.

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About IU Health

17 hospitals

300+ primary care and specialty care offices

33,000 team members

3,680 physicians

1,195 advanced practice providers

9,000 nurses



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Why Experience Matters





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The IU Health Way

We will lead the transformation of healthcare through quality innovation and education, and make Indiana one of the nation's healthiest states

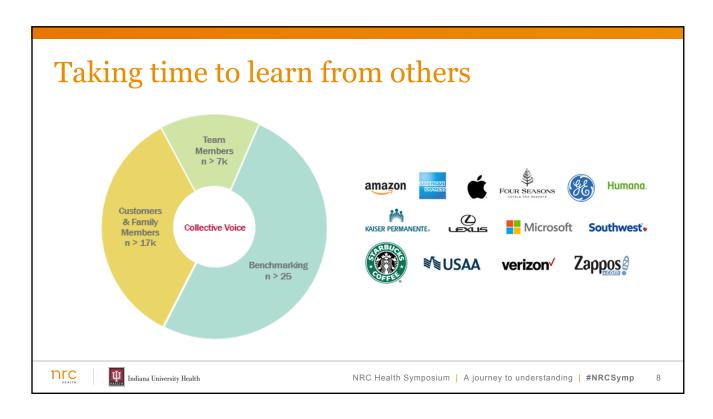
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Shifting our mindset from satisfaction to loyalty



The fulfillment or gratification of a desire or need

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Our Promise













The Best Care, Designed for You













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Core capabilities



UNIFIED STRATEGY

Unified strategic plan to achieve the personcentered goal



CONSISTENT DESIGN APPLICATION

Design of tools and processes to enable consistent application



CUSTOMER UNDERSTANDING

Observation and understanding of evolving customer expectations



GOVERNANCE & DECISION MAKING

Progress monitoring and person-centered decision making



CULTURE — EXPERIENCE MINDSET

Culture that supports authentic and personalized customer and team member partnerships



MEASUREMENT

Systematic feedback and analysis to drive continuous improvement

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Building a foundation for cultural change



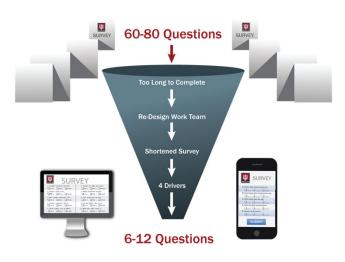
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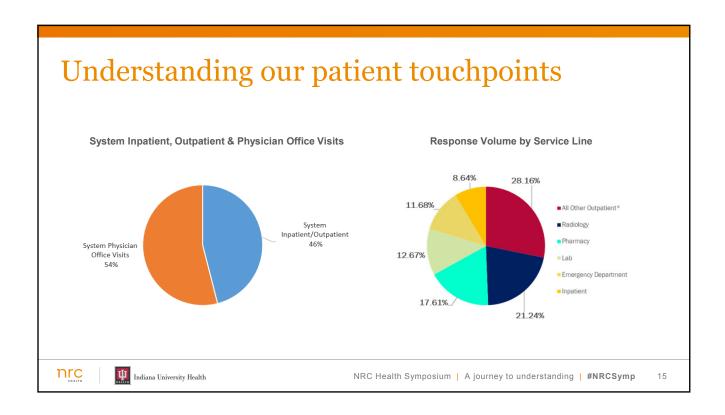
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Moving to RTF to better engage and understand our patients

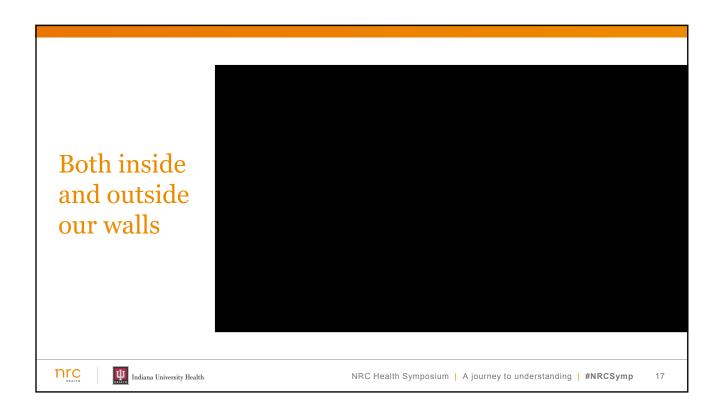


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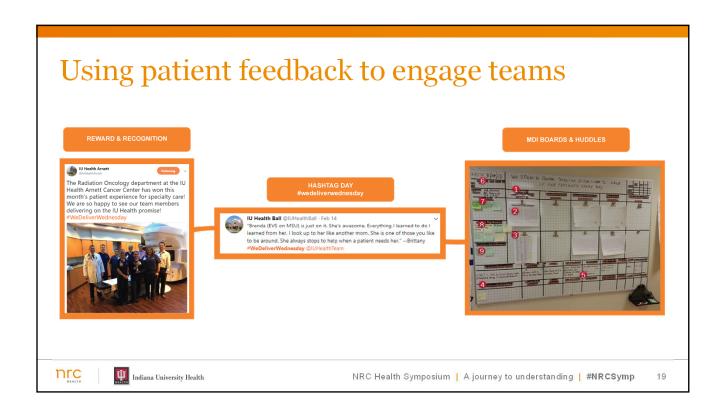














Evolving our tools and frameworks



- → Design thinking+ Lean
- → Multi-disciplinary approach
- → Contemporary techniques
- → Real Time Feedback

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VALUES

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Key takeaways

- → Understand your reality and learn from others
- → Challenge your beliefs and change the script
- → Recognize patient journeys to foster team work and create focus
- → Make it easy for patients to provide feedback and easy for teams to respond to feedback

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