Rx for your Px: Four Models to Listen, Analyze, and Improve the Patient Experience

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Newton-Wellesley Physician Hospital Organization Brigham and Women's Physicians Organization

North Shore Physicians Group

Community
Physicians Organization

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Learning Objectives

Describe how to build a patient experience measurement strategy to harness the power of big survey data.

Define how to create and sustain an Experience Council to work with data and feedback, build engagement and drive improvement.

Identify how to utilize human-centered, designthinking methods to identify key patient segments, learn about key drivers, gaps and opportunities.

Create and sustain an Experience Council to work with data and feedback, build engagement and drive improvement.

Develop techniques for sharing positive feedback to motivate individuals, strengthen teams, and build alignment with organizational mission.





Harnessing the Power of Big Survey Data

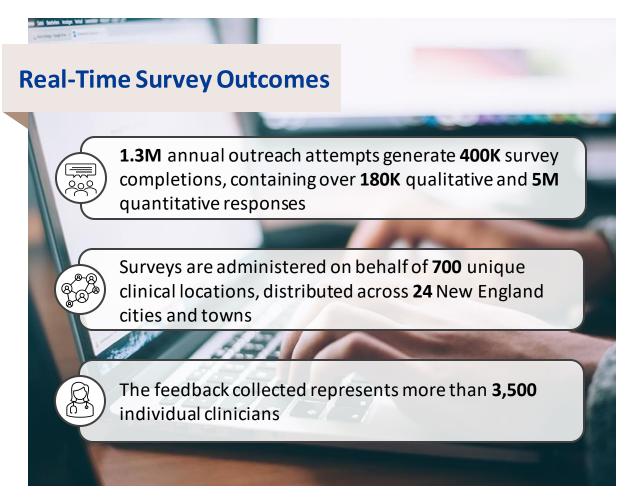
Jesse Russell, MBA

Program Manager for Surveys and Qualitative Evaluations



Massachusetts General Hospital, by the numbers





Figures above reflect CY2021 activity

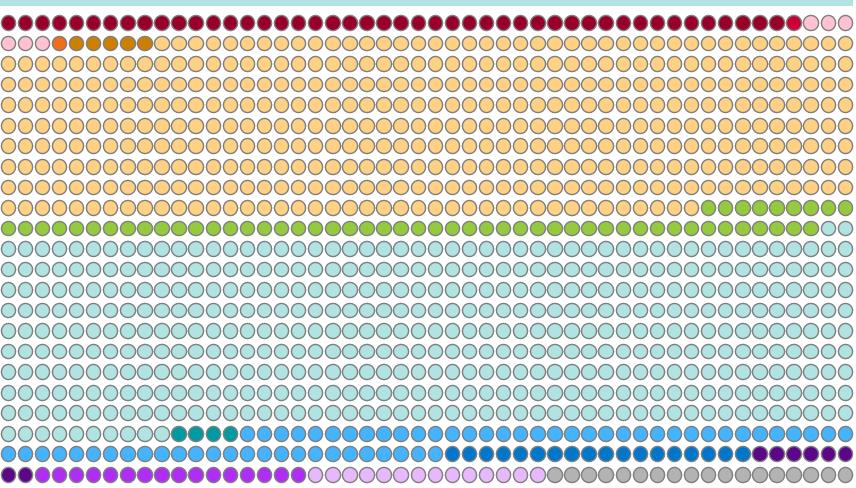


Step 1: Curate

Profile your organization to match clinical structure and measurement needs to central PX survey offerings

Each location was mapped one or more of 15 site or system-standardized Real-Time question pods

- MGH Inpatient
- MGH Inpatient Behavioral Health
- MGH Inpatient Newborn Services
- MGH Emergency
- MGH Urgent Care
- MGH Ambulatory Practice
- MGH Outpatient Behavioral Health
- MGH Telehealth
- MGH COVID Vaccine
- MGH Outpatient Testing
- MGH Outpatient Oncology
- MGH Outpatient Series
- MGB Outpatient Rehab
- MGB Telehealth Rehab
- MGH Outpatient Surgery





Step 1: Curate

Then organize your portfolio into logical reporting groups with defined comparators and goals

		Care Domain	NRC Service-Line
MGH Inpatient	*****		
MGH Inpatient Behavioral Health	***************************************	Inpatient	Inpatient
 MGH Inpatient Newborn Services 	***********		
MGH Emergency		Emergency	Emergency
MGH Urgent Care		Urgent Care	Urgent Care
MGH Ambulatory Practice	*******		
MGH Outpatient Behavioral Health	***************************************	Ambulatory Office Visits	Medical Practice
MGH Telehealth	*******		
MGH COVID Vaccine		COVID Vaccination	
 MGH Outpatient Testing 		Outpatient Imaging	
 MGH Outpatient Oncology 	**********************	Outpationt Treatment	Outnationt Convices
MGH Outpatient Series		Outpatient Treatment	Outpatient Services
MGB Outpatient Rehab		Outpatient Rehabilitation	
MGB Telehealth Rehab	******************	Outpatient Nerrabilitation	
MGH Outpatient Surgery		Outpatient Surgery	Outpatient Surgery

- Question pods track to nine care domains and six NRC service-lines for clear, digestible reporting
- Top-box and net promoter scores are monitored over time and against the respective NRC Average & Location 90th Percentile
- NRC portal subscriptions are pushed to service, division, and frontline management:
 - Weekly deidentified comment report
 - Monthly qualitative summary
 - Monthly department summary
 - Monthly provider scorecard
- Up to three measures are prioritized within each care domain for focused improvement every FY



Engage stakeholders in the measurement process though intuitive, self-service analytics

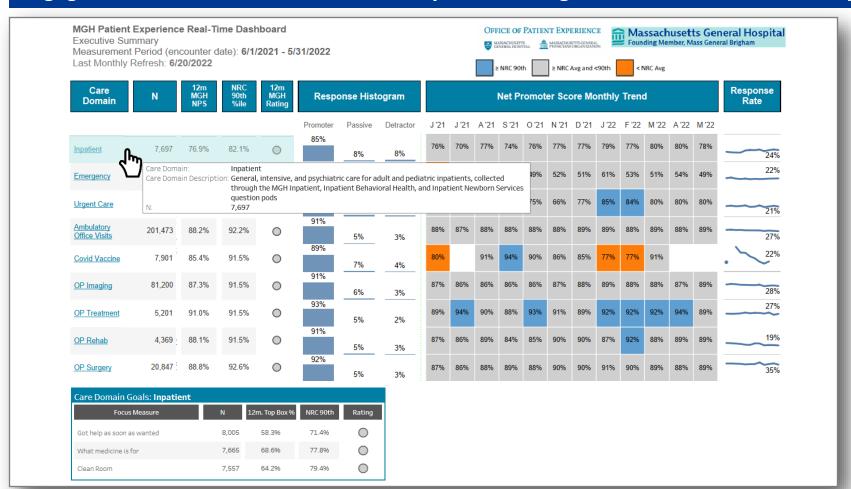




Survey results are transferred to Mass General's data warehouse every day and enriched with local data sources, which fuels an internal dashboard used by senior leaders, clinical & operational management, and quality/PX champions across the organization



Engage stakeholders in the measurement process though intuitive, self-service analytics

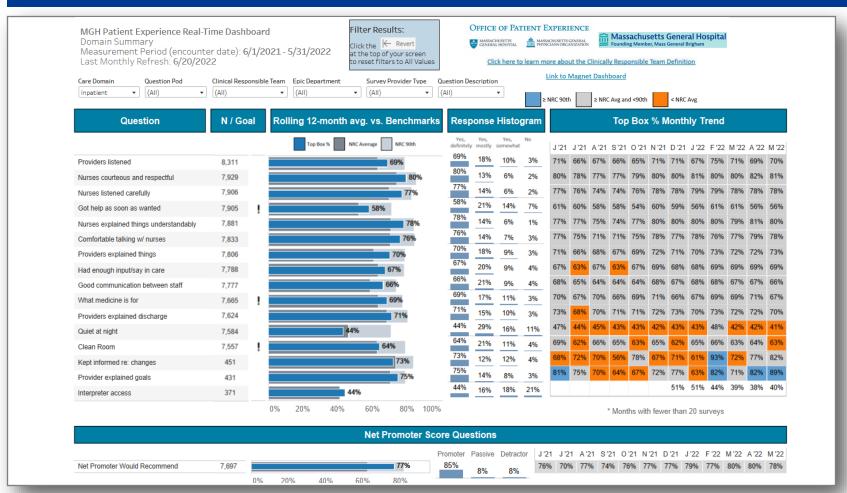


Executive Summary

An enterprise view of net promoter scores (NPS) overtime and against benchmarks for each care domain surveyed, alongside participation rates and FY22 focus measure performance



Engage stakeholders in the measurement process though intuitive, self-service analytics

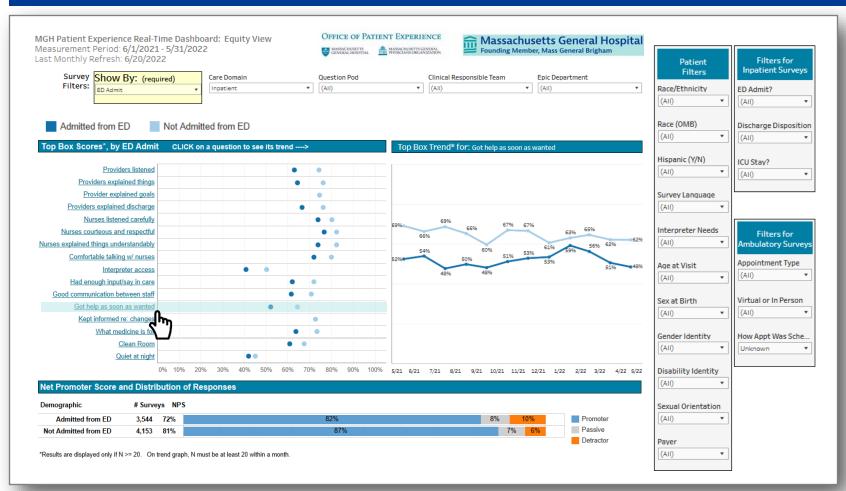


Domain Summary

Displays performance on all survey questions within a selected care domain, with filtering and pivoting capabilities used to drill into performance by common attribution categories



Engage stakeholders in the measurement process though intuitive, self-service analytics



Variation Analysis

Explores survey results through an equity lens, allowing users to stratify scores by common patient and operational characteristics in a single click and conduct multivariate analyses

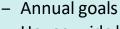


Step 3: Integrate

Amplify results by embedding PX data in other institutional reporting channels



Organizational Communications



- House-wide broadcasts
- Intranet and public-facing website
- Recognition events (e.g., PX Awards)

Quality & Safety Measurement



- Board-sponsored KPIs (e.g., KQSI, KCO)
- Domain-specific reports (e.g., Annual Report on Equity in Health Care Quality, MGH Readmission Dashboard)

Operational Measurement



- Central and departmental dashboards
 (e.g., MGPO Ambulatory Dashboard,
 Annual DOS Quality & Safety Report)
- Performance appraisals

Regulatory Reporting



- Compliance reviews (e.g., PCS Magnet Dashboard, TJC and CSTK surveys)
- External reputation/incentive program forecasts



Key Takeaways

1 Curate

- Don't get stuck in the weeds – streamline and simplify, where possible
- Set expectations and goals, reinforcing with out-ofthe-box NRC Health resources
- Refine survey content over time to match evolving organizational needs

2 Enable

- Questions are valuable intel! Inventory analytic requests/FAQs and weave answers into reporting
- Leverage familiar platforms and formats
- Build gradually start with homeruns and phase-in more complex/nuanced measurement over time

3 Integrate

- Embed PX data in non-PX reporting to heighten visibility
- Use Real-Time results to monitor and predict external performance
- Scores and stats are powerful, but even more powerful when paired with the patient's voice





We're All in this Together: Building Engagement and Fostering Collaboration through an Experience Council

Audrey Bosse
Director, Office of Experience & Engagement
Newton-Wellesley Hospital

Experience Council – History

Service Operations Committee – monthly meeting Chairs, Chiefs and Administrative Directors (ADs) attend Focus on HCAHPS scores and patient comments (positive and negative)



Experience Council Today

Format: Bi-weekly (inpatient / ambulatory), 1-hour zoom meetings run by the Office of Experience & Engagement with data support from the Office of Quality & Patient Safety

Quarterly meetings bring inpatient and ambulatory together for quality improvement projects

Participants: CMO, CNO, Chairs/Chiefs, Associate Chief Nurses, Nurse Directors, Nurse Educators, Administrative Directors, Practice Managers, Supportive Services leaders



Companies can no longer afford to think about organizational change as something separate from everything else they do. They now have to be "change capable," all the time.

Source: The Change-Capable Organization, www.accenture.com



Guiding Principles of Change

Focus on the human side, collaboration and teams and how we collectively improve patient experience

Leaders are responsible for driving change, but involvement and engagement at every level is necessary

Change in one area impacts another

Communicate and validate

Low-pressure peer pressure



Experience Council Goals

Share data and trends from NRC Real-time and HCAHPS surveys to ensure all leaders have shared understanding of data

Identify and brainstorm best practices and scalable solutions to systemic problems

Provide training leaders can take back to their teams

Use Experience Council as the vehicle to launch and monitor quality improvement projects



NRC Health Launch

The Experience Council format was the primary way we communicated to organizational managers and leaders about the launch of the NRC Health Real-time Survey

- What is it?
- What does it give me?
- What am I supposed to do with it?
- How in the world am I supposed to manage all this?!



Data, Feedback & Service Alerts



Service Alerts







Sharing Data



Thematic trends





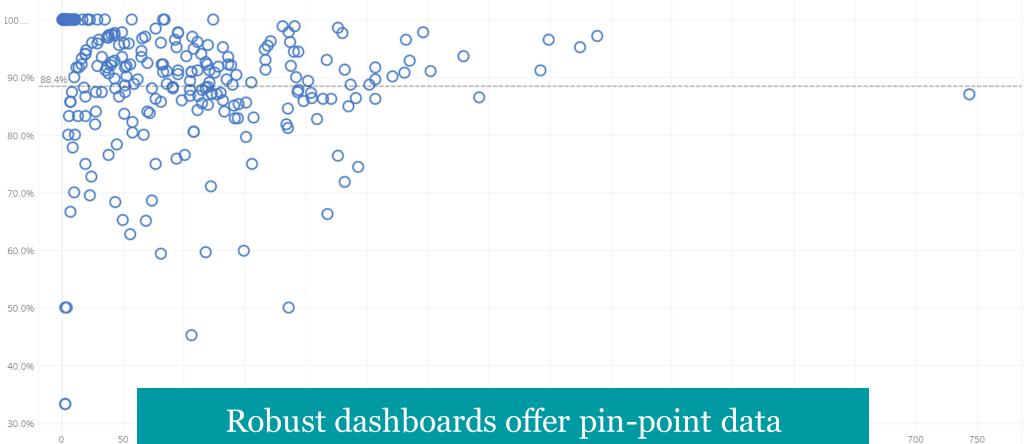


NWMG Patient Experience

by the Office of Quality, Patient Safety, & Experience data refreshed twice per month

Discharge Date	NWMG Location	Survey Name
Last 12 months ▼	(Multiple values) ▼	(AII)
Provider Name	Question Text	Labels On/Off
(AII)	How likely would you be to recommend this provider to your family and friends? ▼	On
		Off

Question Scores by Provider: "How likely would you be to recommend this provider to your family and friends?" Reference Line is NRC 75th Percentile

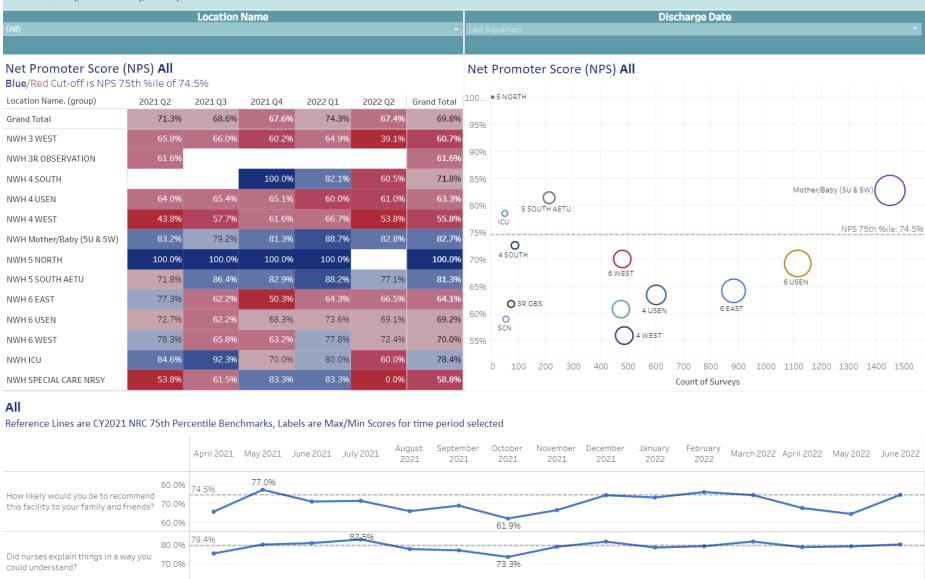






Patient Experience | Inpatient Units

Office of Quality, Patient Safety, and Experience







HCAHPS Communication with Doctors and Nurses

Internal Performance Framework (IPF)

66.7%

Doctors Nurses

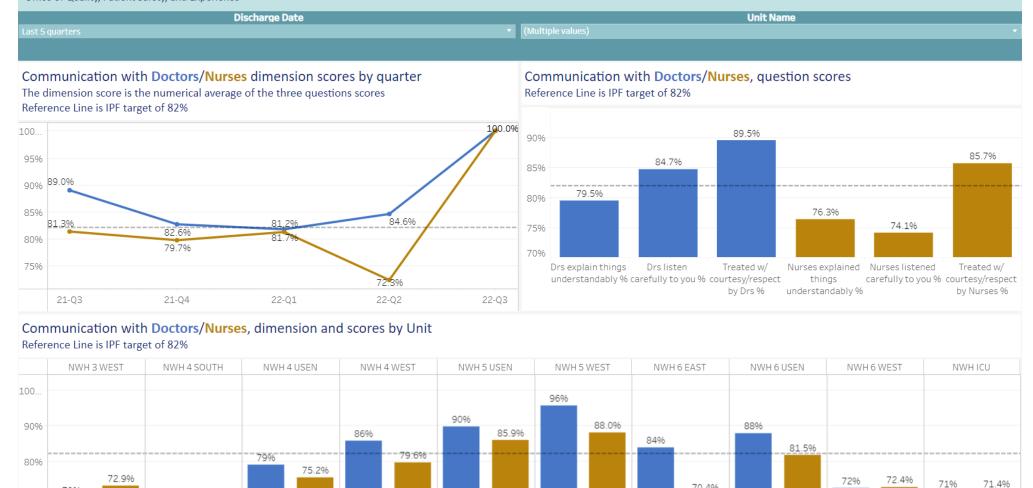
Doctors Nurses

Com, with Com, with Com, with Com, with Com, with

Doctors Nurses

Nurses

Office of Quality, Patient Safety, and Experience





70%

29

Doctors Nurses Doctors Nurses

70.4%

Doctors Nurses

Doctors Nurses

Com. with Com. w

Doctors Nurses

Thematic Deep-Dives



Thematic Deep-Dives

Share data, feedback and insights on a specific question or service theme (*Examples:* listening, keeping patients informed of delays, quietness on the floors)

Cull and share patient comments, identifying themes and lessons

Review literature for additional insights and possible interventions

Intended as a
"take-away"
presentation for
leaders to take
back to their
teams



Listening to Our Patients

In the patients' words



Listening Insights

Listen for what matters to them, not just

what's the matter with them

Avoid Preconceptions

Be Curious

Avoid Judgment

Prepare in Advance

Listen to the Individual – Respect Their Values and Preferences

Respect Patient's Self-Knowledge

Don't Rush – Be Patient

Demonstrate Empathy and Compassion

Listen Before Speaking

Acknowledge the Patient

Validate the Patient's Concerns

Communicate Calmly and Consistently



Prepare in Advance

Listen for what matters to them, not just what's the matter with them

It was a first time meeting and she listened to me, and explained in detail what my blood tests implied and why she had concerns and what she would do about it. She was very thorough, knowledgeable and caring. She had done her homework and read my entire chart and knew of previous tests and illnesses. She took her time and I did not feel rushed.



Avoid Preconceptions

Listen to the Individual – Respect Their Values and Preferences

The approach was formulaic and not individualized. The providers didn't listen and refused to answer questions that challenged their 'one size fits all.'



Are You Listening as Well as You Think?

2018 Medscape poll:

89% of nurses and APRNs & 87% of physicians rated their listening skills as high

2019 Journal of General Internal Medicine study:

In 112 recorded clinical encounters between doctors and patients at general practices in Minnesota and Wisconsin, including Mayo Clinic and its affiliates, they found:

Clinicians interrupted patients in 67% of the recorded encounters.

Clinicians listened to patients for a median of $11\ seconds$ before interrupting.

Some providers interjected within 3 seconds and others waited up to 234 seconds.



Phrases to Demonstrate Active Listening

Check for Understanding

Do you mean...?
I'm not sure I understand.
Could you tell me a bit
more about that?

Demonstrate Attention to Nonverbal Cues

I've noticed that...
You seem a bit...

Encourage Elaboration

Really? When? How?

Clarify Meaning

It sounds like...
What I'm hearing is...

Summarize

Let me make sure I've got this right.

These are the main points
I've heard you make so far.
Let's pause to make sure
we're on the same page.

Show Empathy

I'm sorry. That sounds awful.
I'm sorry you're going through
that.

What a difficult situation to be in. I'm sorry.

That's rough. How can I help?



Quality Improvement Projects



Sharing Best Practices

Celebrating consistent high-performers

Learning from one another

Collaborating to help your colleagues reach their goals

Recognition from senior leaders

Achieving organizational goals

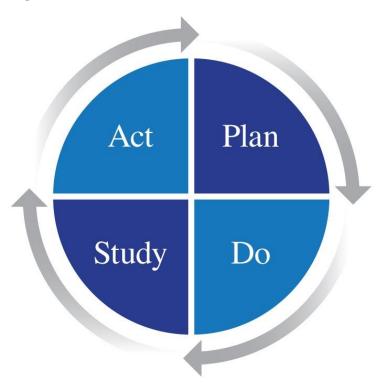


Patient Experience Reporting Process

Improvement Plan Template

Process Improvement Model

- Improvement Opportunity ----- Plan
- Improvement Goal
- Intervention Plan(s)
- Empirical Outcomes
- Next Steps





Quality Improvement Process Steps

1 Identify the Problem

- What needs improvement?
- How do you know it really it needs to be improved?
- What information are you going to use to determine if it's a real problem?

2. Develop a Goal

- Is it specific?
- Can you measure it?
- Can you actually achieve it?
- Will it really make a difference?
- Can you achieve it within a certain amount of time?

3. Implement a Plan

- What are we going to do?
- How are we going to do it?
- How often are you going to measure it to check for results?
- Do you need to make revisions or pivot?

4. Analyze the Results

- Did we achieve our goal?
- How will we know?
- Are the results sustainable?
- Can the results be spread to other areas?



Area of Focus/Improvement Opportunity *What's the problem?*



Using your NRC results choose an area where you would like to focus for improvement.

- Look for trends over time vs. a one-time drop in the score
- Consider results that are below the NRC Average (50th percentile) to start. The overall NWH goal is to achieve the 90th percentile rank but incremental improvements can be more motivating and achievable for staff.

The first datapoint will be considered your baseline or starting point



Improvement Goal(s) What does success look like?

SMART Goal format

Specific - who or what does your goal target?



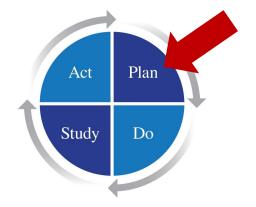
Achievable - does your goal inspire motivation and is also reasonable to achieve?

Relevant - does your goal align with the outcome/improvement you are trying to achieve?

Time-based - when will you reach your goal by?

Example: Our goal is to improve the Staff Responsiveness Score on (name of unit) to outperform the NRC mean by September 2022.





Intervention Plan What are you going to do? What did you do?



- List specific intervention(s) to be taken to impact the experience score you are aiming to improve
 - Be careful not to choose too many interventions at the same time this will make
 it hard to evaluate which intervention made the actual difference in your score
 and worth hardwiring into practice
 - You can add or change your intervention(s) if your outcome is not achieving your goal in the time-frame you originally set
 - You can plan for multiple interventions and implement at different times once
 you have a chance to measure how the current intervention is working towards
 achieving your goal.



Improvement in Patient Communication of Procedural Delays in the Gastroenterology Department

Background/Current Condition

Patient Satisfaction surveys identified inconsistent healthcare communication to patients surrounding procedural delays. This causes patient dissatisfaction, can affect patient outcomes and the patient experience.

Improvement in Patient Communication of Procedural Delays in the Gastroenterology Department

Project AIM/Goal Targets

Improve communication time regarding delays to patients and family (rides). Improve patient satisfaction/experience.

Analysis of Improvement Effort

Providing education for staff and patients with pre calls to include: script stating, "We will try to keep your scheduled appointment time, but unanticipated emergencies or prolonged procedures may impact your procedural start time, but we will keep you and your family updated/informed".

Identify areas where breakdown in communication can occur – workload, distractions, transition of care (handoffs).

Providing tools to communicate patient location, time of procedure and proceduralist.

Collect information from Patient Satisfaction surveys and post procedure calls.

Improvement in Patient Communication of Procedural Delays in the Gastroenterology Department

Proposed Interventions/Countermeasures

Improved utilization of the Status Boards.

Staff education on utilization of Status Boards (legends)

Changed format of status boards to include: event, patient location and patient RN.

Will add Status Boards to the RR/prep area with appropriate information.

Whiteboards outside of prep bays to include: MD, # in the queue, scheduled time and RN.

Team huddles to prep for day expectation if anticipated delays due to high volume, inpatient load, increased advanced therapeutic procedures.

Delays will be communicated by the prep/procedure RN in a timely manner.

Improvement in Patient Communication of Procedural Delays in the Gastroenterology Department

Follow-up Actions & Conclusions

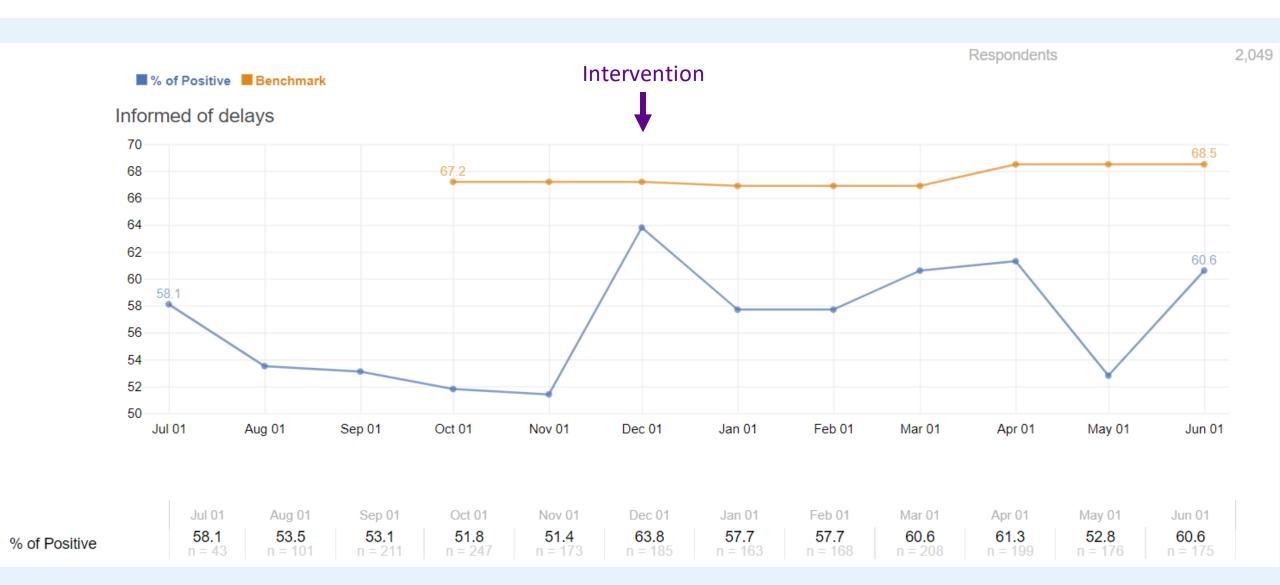
Continuous evaluation of the communication process.

Monitor the need for daily team/charge RN huddles to anticipate potential delays.

Monitor surveys and callbacks and relay information to the staff for feedback.

Opportunities – If a question concerning a delay is asked in a post call and addressed, this might improve the patient satisfaction survey and patient experience.

"Informed of Delays", Gastroenterology, July 2020 – June 2021



Example Quality Improvement Efforts – InPatient

Improving Patient Experience with Nursing Care

New Start Medication Education IPF Initiative

Improvement of the Discharge Process for Same Day Arthroplasty Patients

Teach Back Method OSC Discharge Process

CVC Discharge Instruction Process

Improvement in Patient Communication of Procedural Delays in the Gastroenterology Department

ED Patient to Provider Time

EVS – Improving Room Cleanliness Scores



Example Quality Improvement Efforts – Ambulatory

Diabetes & Nutrition Clinic – Courtesy/Respect & Listen Carefully

Women's Health – Wait Before Talking, Provider Timely to See You, Courtesy of Reception Area

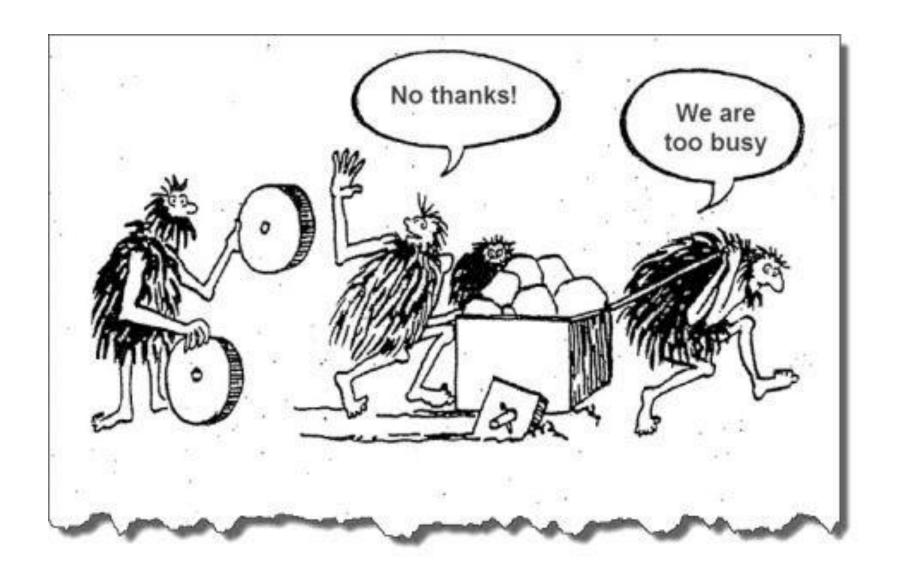
Radiology – Facility Update

Laboratory – Staff Explanations

Outpatient Rehab – Office Wait Time

Cancer Center – Improve Perception of Reception (Courtesy/Respect)







Factors for Success

Senior leadership participation

Turning on your zoom camera

Sharing the positive

Celebrating a team's success, best practices

Encouraging collaboration on similar initiatives

Enthusiasm!



Experience Council – Final Thoughts

It creates a sense of community with a shared goal and vision It brings people together from across the organization and allows us to get to know each other on a deeper level and fosters greater respect

Encourages teamwork







Our Role in the Patient Experience Journey

- 1. To be healers
- 2. To navigate <u>with</u> patients throughout their journey
- 3. To create lasting memories
- 4. To establish long-term relationships





How is Patient Experience Analyzed?

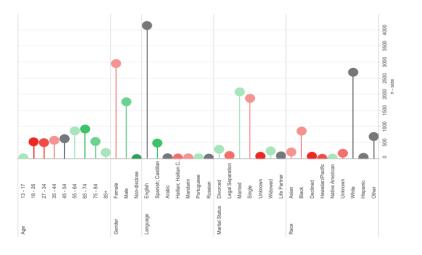


How to analyze your patient experience data

- 1. Start with patient comments to capture the biggest themes that patients are identifying. Consider focusing on comments from detractors (scoring 0-6) over the last 3-6 months. Create a visual of the themes and identify the top theme. [Link to NRC Tool]
- 2. Identify top key drivers correlated with the NPS and highlight the ones that are underperforming. Do the comment themes align with any of the key drivers? Comments may not align with key drivers since key drivers focus exclusively on survey questions used. Patients may comment on experiences that they are not asked about in out surveys. If there is an overwhelming opportunity identified in the patient comments that are not reflected in key drivers, prioritize the comment theme. [Linkto NRC Tool]
- **3. Compare score to other factors** using other data sources to understand the theme from an equity lens and narrow in on key patient segments. [Link to NRC Tool]
 - Examples:
 - Demographic: By Race/ Ethnicity
 - Clinical: By Diagnosis/Acuity
 - Operational: By Volume/ Waits/ Staffing
- **4. Conduct observations and interviews** to humanize the data and understand the experiences better.





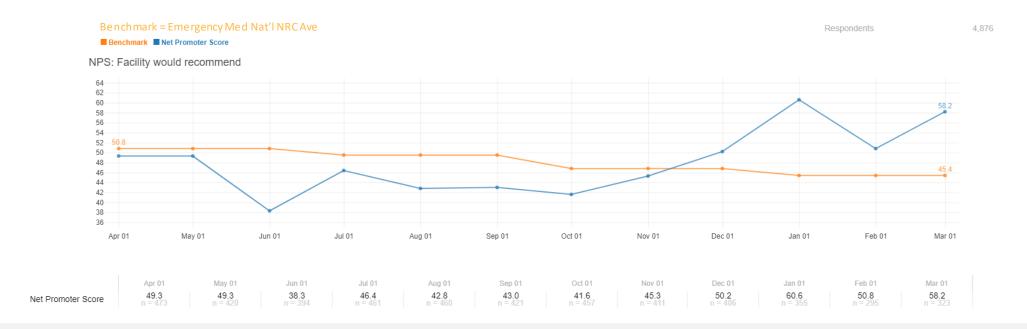




Analysis: *BWH Emergency Dept*

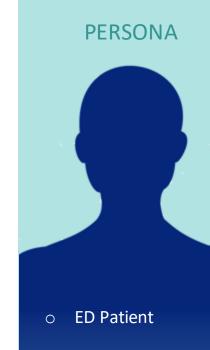
ED Monthly Trend

47th %ile

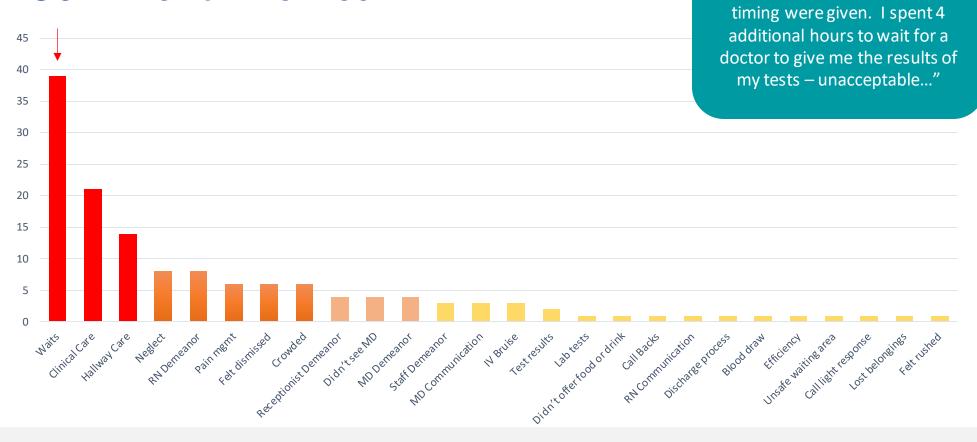


Key Reflections:

- The national average has decreased over the past year while our raw score has increased. Consider identifying and sustaining contributors to the increase before launching new tactics.
- What contributors led to an increase after October?
- What contributors led to a dip in June? Identifying contributors will help forecast and prepare for future dips.



Comment Themes



Key Reflections:

- The top theme from comments from patients scoring a 0-6 (detractors) on their likelihood to recommend BWH is related to waiting for care.
- Waiting is reflected by waiting in the public waiting area or waiting after being roomed.

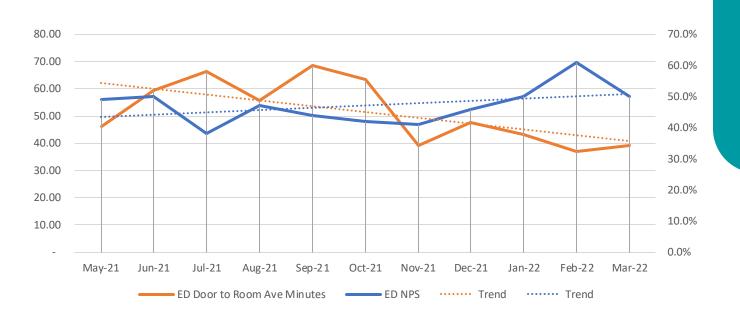
PERSONA

"I wait 4 hours before seeing a

doctor and no information on

⇒ ED Patient→ Values their time

Score by Wait Times



"I was sent to the ER by my GI doctor. Waited 2 hours for triage, then another 3 hours before deciding to leave to go elsewhere. I left mostly out of Covid concerns...the waiting room was extremely crowded and people were either not wearing masks properly or taking masks off to eat."

ED Patient → Values their time

PERSONA

Key Reflections:

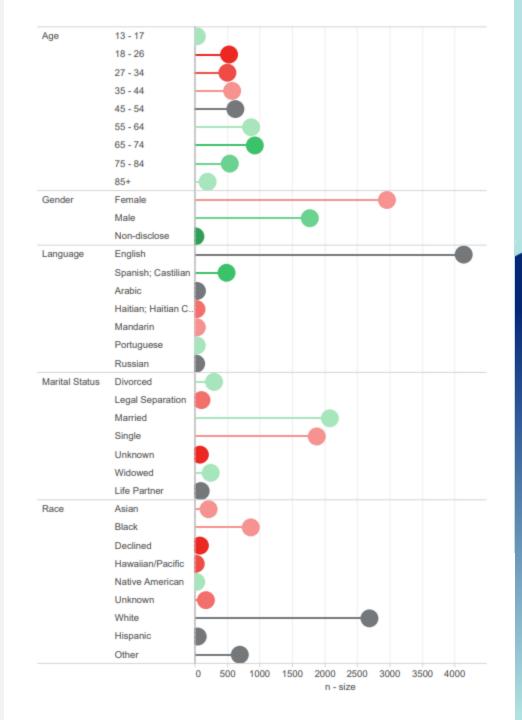
 Months where patients waited longer to be roomed have lower patient experience scores

Score by Demographics

Key Reflections:

 Scores are lower for patients who are young, single, black or female.

"It is hard for me not to think of this situation as a health care disparity. I am a black female, who happens to be a BWH employee. What happens to the marginalized patient population who does not know how to advocate for themselves!"



PERSONA



- ED Patient
- Values their time
- → Age 18-26
- → Female
- Single
- → Black

Key Drivers

Overall

- 1. Had enough input/say in care
- 2. Good communication b/w staff
- 3. Care providers explain things
- 4. Felt safe in environment

"I value respect and dignity from nurses and doctors caring for me, consistent messaging across my care team, and a safe and private healing environment."

By Race

Black [n=15]	Asian [n=223]	Hispanic [n=58]	Native Amer [n=15]	White [n=2,777]
1. Seen in timely manner	 Had enough input to say in care Good communica tion b/w staff 	 Care providers listened Knew what to do if questions after 	 Good communicati on b/w staff Care providers listened 	1. Good communi cation b/w staff

Key drivers represent NRC survey items that have the highest correlation to the net promotor score and perform lower than others. Focusing on tactics related to key drivers will increase the likelihood to improve the Net Promotor Score.

PERSONA



- o ED Patient
- Values their time
- → Age 18-26
- → Female
- → Single
- → Black

Patient NPS Score by Acuity

ESI		NPS	n	
	4	58.4	238	
	3	48.5	1253	
	2	58.8	675	

Emergency
Severity Index (ESI)
is assigned to
patients triaged
through the ED

"I had excruciating pain and was dismissed by triage. I sat in the waiting room for 3.5 hours with no explanation. Others who came in after me with simple cuts got in first and left before I was even brought back. It turned out i had a hemorrhaging ovarian cyst that could have been blocking flow to my ovary which is very dangerous and still waited this long to be seen."

PERSONA



- ED Patient
- Values their time
- o Age 18-26
- o Female
- Single
- Black
- → Medium Acuity

Key Reflections:

- Patients with an ESI of 1 or 5 typically are not surveyed
- Patients with an ESI of 2 will wait to be triaged but then quickly seen and discharged
- Patients with an ESI of 4 are top priority and will be seen then discharged
- Patients with an ESI of 3 wait to be triaged and then wait for results

Focused Demographics

- ✓ ED Patient
- ✓ Values their time
- ✓ Age 18-26
- ✓ Female
- ✓ Single
- ✓ Black
- ✓ Medium Acuity



Capture Key Learnings From Focused Demographic

From Patient Interviews:

- Interview patients that share demographic attributes of focused persona about their experience regarding the key theme.
- Ask open-ended questions in order to understand the patient mindset better.
- Highlight top 3-5 takeaways from interviews with patients regarding the key theme.

From Patient and Family Advisory Councils:

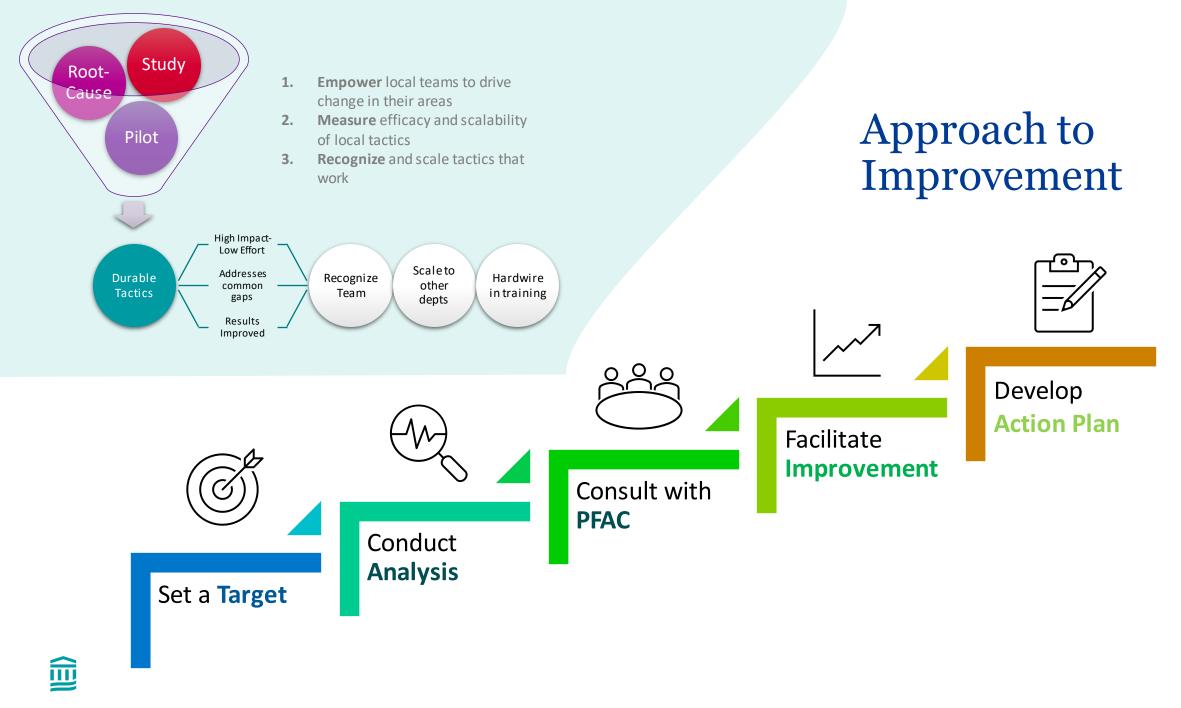
- Consult with patient and family advisory councils relevant to the focused segment.
- Ask open-ended questions in order to understand the patient mindset better.
- Highlight top 3-5 takeaways from interviews with patients regarding the key theme.

From Diversity, Equity and Inclusion Groups:

- Seek out constituencies and advocacy groups that focus on diversity, equity and inclusion and seek advice.
- Ask what other existing forums or studies could be leveraged.
- Capture top 3-5 takeaways

Key Tactics





Focusing on high-impact/low effort tactics



Once tactics are identified, they should be plotted on an impact chart to prioritize the ones that will yield the greatest outcomes with the least effort.



Examples of Low-Effort Tactics

Care team treat with dignity & respect

Use 'Three Things About Me' cards to make personal connection and trigger small talk

Provide call light education and establish care team responsiveness standards

Use patient (preferred) name frequently when communicating

Proactively assist patient with bathroom needs when rounding after meals

Communication between staff

Bedside Rounding with both MD and RN present

Team names and roles verbalized and populated on whiteboard

Discharge checklist and Plan of Care on whiteboard

Bedside shift report with patient included and focal point

Physician Communication

Commit to Sitting versus Standing

Explain role of other providers during stay (ED, hospitalists and specialists)

Use teach-back: Have patient explain what they understand

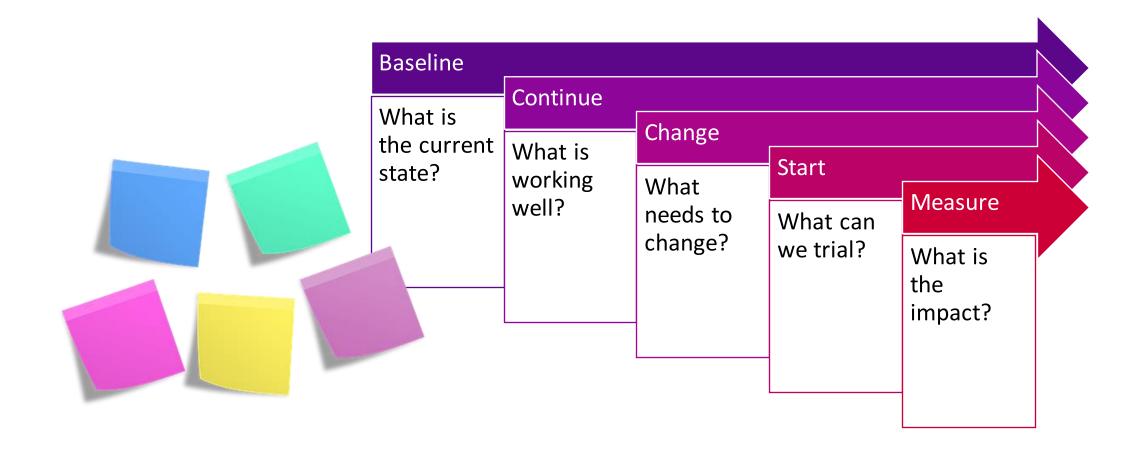
Ask 'What questions do you have?" not 'Do you have any questions?"



Action Planning & Change Management



Improvement Workout





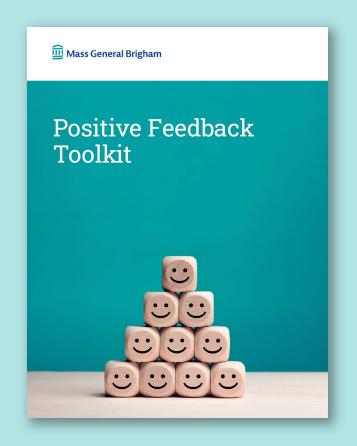
Action Tracker

Tactic	Action Item	Owner	ETA	Status

Use this tool to manage the project action plan, ensure tactics are converted into action items, assigned responsible parties and due dates.



Mass General Brigham



Service Excellence Workgroup Positive Feedback Toolkit

Jane Hayward
Manager, Office of Experience & Engagement
Newton-Wellesley Hospital

Background

In July 2020, Mass General Brigham institutions began capturing real-time feedback from our patients through the NRC Health surveying platform.

The MGB Patient Experience Leaders Committee created several subgroups to help us all learn how to manage the plethora of data and feedback we were now getting through our surveys, and to develop and hone best practices in patient experience.

The Service Excellence Workgroup (SEW) was established to help review and refine our Service Excellence training programs.

As COVID took its toll and our teams reeled from its impacts, and as providers began receiving their direct patient feedback, the SEW was pressed with a new charge:

How can we utilize all the positive feedback we are getting to keep our providers and our staff engaged and energized during these uniquely challenging times.



Toolkit Outline

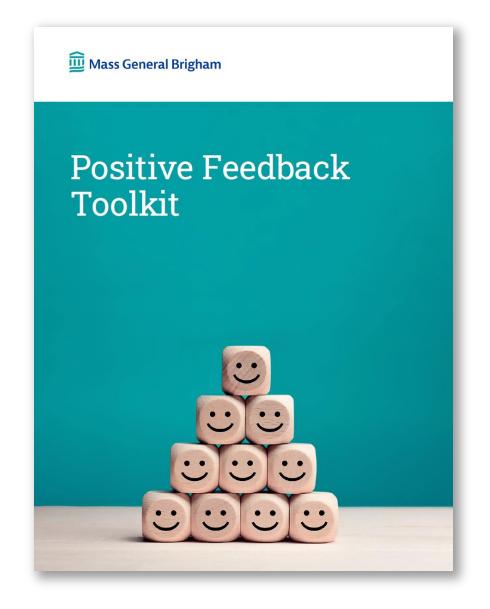
The power of positive feedback (the *why* behind the toolkit)

Making time for feedback

Ideas and best practices:

- Sharing feedback with individuals
- Sharing feedback with teams
- Sharing feedback with entity/hospital
- Sharing feedback with system

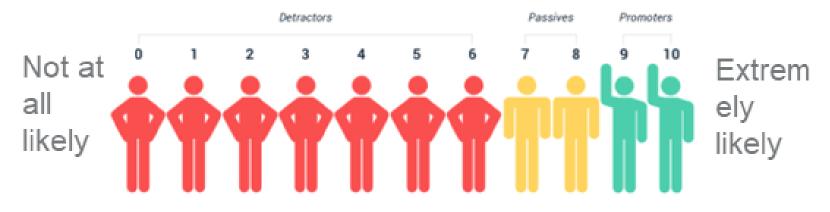
Additional readings





The Data and the Feedback

The key metric in our patient experience feedback is the question "How likely would you be to recommend this facility/service/provider." This specially calculated metric is referred to as the "Net Promoter Score."



NET PROMOTER SCORE = % PROMOTERS - % DETRACTORS

Ignore the number, share the positive feedback.



The Power of Positive Feedback

The foundation of Service Excellence is rooted in our mission to help and to heal.

We want our work to have an impact and make a difference.

How do we know if it is? Feedback.



Positive feedback feeds our:

- intrinsic motivation
- pride
- sense of accomplishment
- sense of belonging
- engagement & productivity
- commitment
- empathy and compassion



The Power of Positive Feedback

In an organization focused on continuous improvement, we want to fix what's broken, and change what's not working well, so it's natural to be inclined to focus on the negative

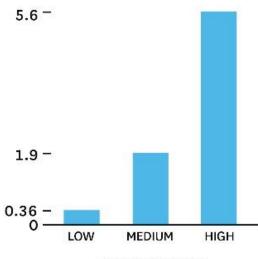
But...

Only positive feedback can motivate people to continue doing what they're doing well, and do it with more vigor, determination, and creativity.

- Harvard Business Review

A LITTLE CRITICISM GOES A LONG WAY

Top performing teams give each other more than five positive comments for every criticism.



PERFORMANCE

SOURCE LOSADA & HEAPHY: THE ROLE OF POSITIVITY AND CONNECTIVITY IN THE PERFORMANCE OF BUSINESS TEAMS, 2004

HBR.ORG



Soliciting Feedback beyond NRC

Cooley Dickinson Hospital: Staff appreciation card program places thank you cards and collection boxes throughout all CDHC buildings and offices, and includes the cards in their VNA and Hospice patient welcome packets. A QR Code links to a virtual webform for submissions anytime, anywhere.

Newton-Wellesley Hospital: "Share your opinion" cards in lobbies, waiting areas

Mass Eye & Ear Infirmary: Gives a "thank you" card to patients that lists the full names of all staff who cared for patient along with a personal comment – sharing care team names can prompt patient to reach out with specific praise

Martha's Vineyard Hospital: launched a new "Kind Words" RL Module to encourage staff to formally share positive feedback







Bringing Thank You Healthcare to Newton-Wellesley Hospital

- Freestanding kiosk in Newton-Wellesley Hospital lobby or waiting room (or other higher traffic area)
- Kiosk would be touchless given COVID environment
- QR code on display will direct patient's and/or hospital visitor's cell phone to Newton Wellesley Hospital community page to submit recognition

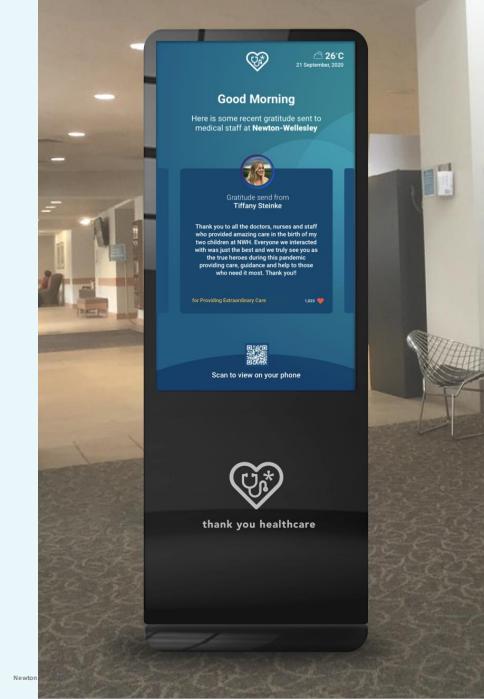
Additional options and opportunities:

 Posters & cards around the hospital with QR code to expand awareness to visitors throughout the hospital (hallways, parking lot, check-out desks, even patient discharge forms with sticker with QR code)



- Share the best messages of gratitude and recognition to your staff on internal digital signage, internal newsletters, so all staff can continually see the level of appreciation for them.
- We can also work with you to showcase amazing stories on the site for external news stories, social, and PR to showcase the amazing team at Newton Wellesley Hospital.





Development tie-in opportunities

Development offices are uniquely positioned to solicit thanks from grateful patients.



Gift of Caring

A meaningful way to say Thank You

Every day at Cooley Dickinson Hospital, people experience caregiving that fills them with gratitude. Maybe a nurse's sense of humor made you laugh when you wanted to cry. Perhaps a doctor showed heartfelt concern not just to your husband, but to your entire family. Or maybe another care provider showed gentleness when handling your ailing family member.

A way to express your gratitude. If there's someone at Cooley Dickinson whom you'd especially like to thank, there's a way to publicly honor this person while also supporting the hospital.



Honoring Staff of West 5 "In memory of my brother, Kevin, in gratitude for the care he received while a patient in West 5. A GRAYEFUL SIBLING ON THE STATE OF THE STATE OF

When you make a Gift of Caring, a captioned photograph of your honoree will be displayed in the North Building lobby at the hospital. Your Gift of Caring supports everything from the hospital's programs and services to the latest medical technologies.

Appointments

To make your gift, download and mail in this form or make your gift online here. You may also call the Cooley Dickinson Development Office at (413) 582-

RELATED INFORMATION

CDHC TRIBUTE & MEMORIAL GIVING

HONOR YOUR CAREGIVER NOW

The Cooley Dickinson Hospital Healing Garden

How can we help you?

1

MENU =

Honor a Caregiver

Your physician expressed compassion during a difficult moment.

Your daughters nurse made her laugh when she was getting her first shot.

Your care team saved your life.



Honor care that you or a loved one received today by <u>following this link</u>.

You may also download the brochure and mail your recognition to POX 329, Northampton, MA 01061





Making Time for Feedback

Make the Time

- Carve out and book time on your calendar each week to review NRC feedback comments from your area.
- Designate a time and place to regularly share positive feedback with your staff/teams/unit, whether that's in a daily huddle, a weekly staff meeting or monthly newsletter. Be consistent so your staff will know to anticipate the feedback.

Understand your goals

• How can this feedback work for you? Think about your goals for your area and your staff. What are your strategic priorities for the year? Leverage the voice of our patients to help to emphasize and reinforce the best traits you want to see in your staff to meet those goals.

Get organized

- Create folders for each of your employees and keep feedback that mentions them or their work area in these folders for handy access for one-on-ones and for performance reviews.
- Create a document for each of your strategic goals. Add relevant patient feedback you see that supports those goals, so you'll have them ready whenever you need to reinforce them with your team.



Sharing and celebrating feedback with individuals

Verbal share of positive feedback

Taking the time to thank an individual for their actions, whether recognized by you, or told to you by a patient or colleague, is a meaningful way to help an employee feel good about their work.

I saw what you did.
I appreciate it.
It's important.
It makes me feel....

Tips:

- Share with intent don't minimize the praise by conveying it as an after-thought to another conversation.
- Share specifics let the recipient know what specific actions they did that garnered the praise rather than saying a generic "great job!" This reinforces specific positive behaviors and lets them know that people are paying attention to their efforts.
- Give thanks let the recipient know how much you value their efforts and how proud you are of what they did.



Email share of verbal feedback

Putting praise in writing helps to formalize it and gives it some permanence.

If you receive verbal praise for your staff, take the time to write it down and pass it along.

Creating a standard visual email template can help make receipt of a written note of praise and thanks more official.

Create the opportunity to magnify the praise by cc'ing managers and senior leaders who can then "pile on" their own recognition and thanks.



Sharing praise and thanks!

Dear

I wanted to let you know about a lovely call I received last Friday afternoon from patient came to Women's Imaging for a mammogram early in the morning and she said she'd been reflecting all day on what an excellent experience this was for her and she felt she had to reach out and share.

was running late that morning and her anxiety level was high. You immediately diffused all the stress she was feeling. She said you were so positive and kind, so nice and authentic, and there was just something about the way you took care of her that really made a positive human connection for her. She appreciated how you asked her "if you're uncomfortable, let me know," as well as your gentle touch when positioning her body for the exam.

has been a long-time patient, and long-time fan, of Newton-Wellesley. She almost felt guilty about singling you out for praise, as she said everyone has always been terrific and kind.

I thank you, and your whole team, for helping make our patients' experiences so positive, and for helping to care for them both emotionally and physically. Your compassion makes us all so proud!



Jane N. Hayward
Manager, Office of Experience & Engagement

Newton-Wellesley Hospital 2014 Washington Street, AR-117, Newton MA 02462 O 617-243-5052, F 617-243-5602 Patient Experience Line 617-243-6205



Email share of written feedback

When putting it in writing, it allows you to add your own commentary to demonstrate your pride in their work and actions.



Sharing praise and thanks!

Dear Dr. and the Outpatient Surgery team,

I am happy to share with you a note of praise and thanks from a recent outpatient surgery patient. I hope you will share this message with your larger team so they can know how important their kindness and care are to our patients, and what a difference their compassion and competence makes!



Jane N. Hayward
Manager, Office of Experience & Engagement

Newton-Wellesley Hospital 2014 Washington Street, Newton MA 02462 T 617-243-5052, F 617-243-5602 Patient Experience Line 617-243-6205 nwh.org



I want to thank the entire team who worked with me for a surgical finger trigger release by Dr.

Although this is a minor surgery, I never felt unimportant. Each person I saw—and there were many—was highly competent, kind, and adept at making me feel safe and in good hands prior to surgery. They gave me their time and I never felt rushed or alone.

My experience was excellent, and I regret not being able to thank everyone who assisted. I can't say enough about the very patient-centered care I received. Newton-Wellesley Hospital has trained its staff to be a force for healing and in my mind, they stand out as one of the very top Boston area hospitals. If possible, please forward this message to my team at the Surgical Center. Many thanks.

Certificates

Praise and thanks can be presented to an employee with a certificate, highlighting the comment.

Managers can present these to staff either alone or in team meetings, to amplify the message.

Certificates can be posted as a continuing reminder of the value of an employee's efforts.



This certificate example shows how NWH shares comments that come via "we want your opinion" cards posted in waiting areas.



Hand-written Notes of Thanks and Praise from Managers Utilizing Patient Comments

Mention specific patient praise

Reinforce your pride in their work

Patient comments reconnect team members to purpose

A card creates a heartfelt moment and lingering memento









Next Steps:

- Have addresses for all of your team members easily accessible
- Obtain supplies to send cards to your team's homes
- Review patient comments for compliments to share
- Provide personalized notes of thanks to the staff



See NRC Insights video: NRC > Resources > Improvement Library > Connecting With Teams Through Patient Feedback Series > Celebrating Individual Successes

Employee/Manager one-on-ones and reviews

Incorporate patient feedback into employee one-on-ones and reviews

- Save and organize feedback by employee as part of your weekly comment review workflow
- Use feedback to highlight the employee's strengths
- Use feedback to reinforce your pride in their work
- Use feedback as an opportunity to reconnect to mission



Sharing and celebrating feedback with teams

Team Meetings / Huddles

Share patient feedback regularly in team meetings and/or huddles.

Tips:

- Add it to your agenda as a regular, recurring feature and staff will look forward to it
- Make feedback both recognition and learning opportunity: Prepare commentary to frame the comment in advance to highlight key points, to call out individuals, and to encourage all team members to take pride and ownership of the praise
- Use feedback to strengthen team, rather than dividing it



Thank you for your dedication and unyielding commitment to serving our patients - especially during these challenging times. You make the difference!

Thank you!

IN THE WORDS OF OUR PATIENTS:

"The nurse and physician I saw couldn't have been more professional - they were good listeners and it was obvious they liked their work...they seemed to enjoy the interaction with patients."

"I believe the entire team made a difference to my experience. Everyone was so kind and compassionate, and I am grateful. It made a huge difference to me - I was very nervous."

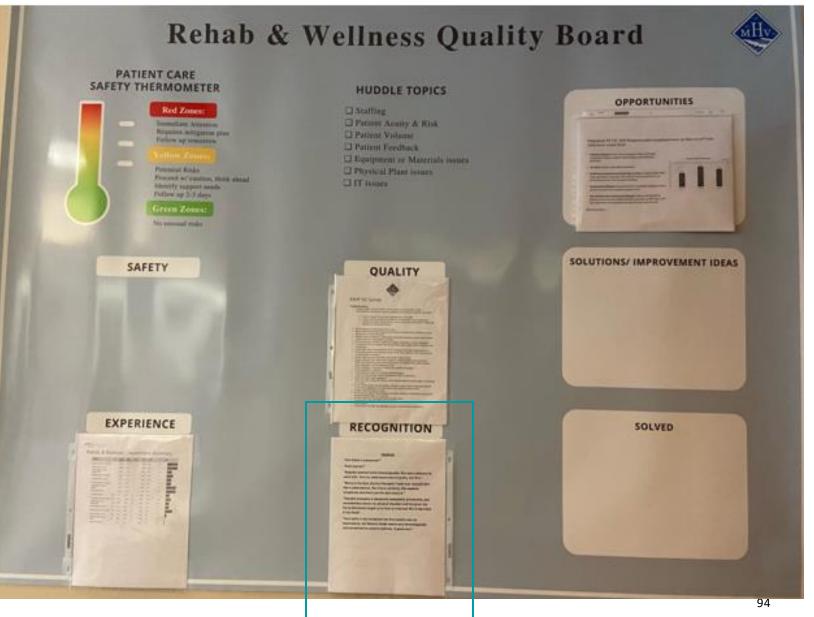
"The receptionist, scheduler, and technician were all very helpful with positive attitudes which makes a huge difference. They represented the world class MGH brand very well."

"The doctor made an effort to specifically ask about and address my daughter's worries and concerns. This bedside manner made all the difference in helping us both feel ready for and comfortable with the procedure. Thank you to the doctor and all of the excellent nurses!"



Wrap Feedback and Recognition into Your Quality Efforts

Martha's Vineyard
Hospital
incorporates
positive quotes of
recognition into its
quality boards.





Wall of Praise

Identify an area in the office/on the unit to be your "praise" wall.

Decorate it in a way that it feels special and like a place you would want to go to when you need a pick-me-up.

Don't let the wall stagnate! Keep fresh comments coming and rotate the feedback.

Spaulding Rehabilitation in Cambridge uses their "fishbowl" space to post both positive and negative comments plus cards and letters





Here are what patients are saying about their experience at SHC:

Positive [+]

- "I had a great experience with Dr Roy, Tom, Amanda, Bridget and the entire OT and PT department. Also, all the nurses and cna's were wonderful. Two nurses Kate and Elyssa were very kind and compassionate during my stay. I'm on the road to recovery. Thank you everyone.!!!!"
- "Everyone was excellent and the food surprisingly good. A special shout out to Gary."
- "I appreciate everything that everyone did and for all the therapy and helping my recovery. The food was great. Everybody was very nice, attentive and I will miss a bunch of you. Oh my goodness, thank you all very, very much."
- · "Everyone was really helpful, caring and considerate."

Negative (-)

"I represented my sister as health care proxy during her stay at Spaulding. I am
frustrated by the lack of respect for personal property and lost items. Purse, clothing,
shoes, eyeglasses have not been accounted for."

Here are tips ALL staff can use to help improve the patient experience:

- Listen Attentively: Body language and facial expression reveal our attitudes and intentions.
- Express Empathy: Acknowledge patients' feelings and emotions, try to imagine the situation from the patients' point of view.
- Sincere Apologies: When things don't go as planned or mistakes are made offering apologies deescalate a situation and demonstrate action.

Word Clouds

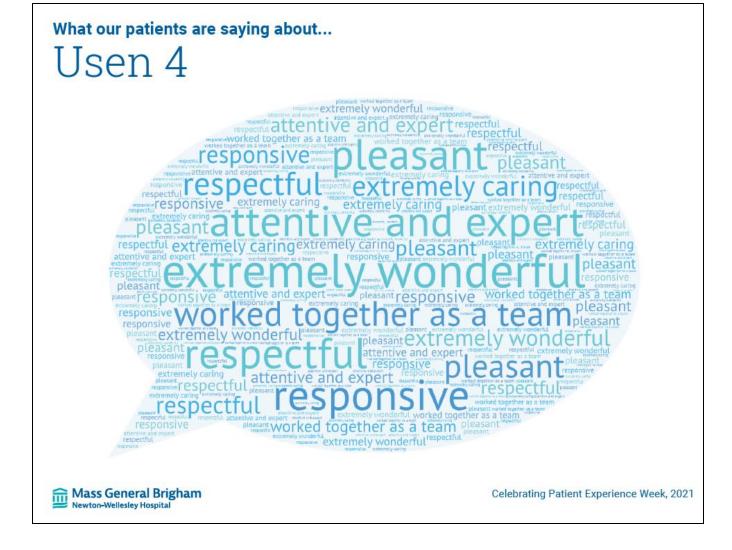
Gather key words from positive comments for unit.

Word Cloud Generators:

wordart.com

Add framework around word cloud indicating unit and hospital and generate a printable PDF.

Send PDF to print vendor to create poster-sized version for units





Sharing and celebrating feedback at the entity/hospital level



Broadcast emails

Create a standing feature in your entity-wide newsletter to share positive patient feedback.

From: MVH Things To Know <thingstoknowmvh@PARTNERS.ORG>

Sent: Thursday, October 14, 2021 6:59 PM Subject: Things to Know - October 14



October 14, 2021

Patient Experience Spotlight

Check out how our NPS score is trending over the last 4 weeks! We've received 1,123 responses over this period of time.

The Net Promoter Score (NPS) represents the likelihood of a patient to recommend our facility to family and friends.



Patient Experience Feedback

[ICU Team] "Other than the fact that I was experiencing an emergency medical episode, my experience at MVH was wonderful!! The kindness and attention I received were nothing short of astounding compared to me experiences in the past at other facilities. The medical care was thorough and I feel strong and ready to live my life!! Also, I am attuned to warning signs of a similar episode in the future. BRAVO!!!!!"

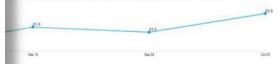
[Acute Care Team] "I was treated with respect. I felt I was in confident hands."

[Infusion Team] "All staff members are professional, caring knowledgeable and attentive. The nurses and nurse practitioner are excellent communicators and listeners, making a difficult experience nearly pleasurable."

- Important: COVID-19 Vaccine Compliance
- Annual Education- Deadline Extended to January 3
- Joint Commission Practice Tips: Patient Identification
- · Nominate a Colleague or a Team for a Pillars of Excellence Award!
- · Congratulations Dr. Avinash Kambadakone
- Patient Experience Spotlight
- Learn About Degree and Certificate Programs

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was in confident hands

aring knowledgeable and attentive. The nurses and nurse practitioner are ult experience nearly pleasurable."



Newsletters

Newsletters provide an opportunity to inform, celebrate and reflect on the impact of our initiatives

Incorporate positive patient feedback into newsletter spotlights to celebrate accomplishments and reinforce their value for those who worked hard to bring the initiative to life and encourage a sense of pride and team.





Making Rounds

News from the Newton-Wellesley Medical Group

Vaccine Clinic Updates

The State has allowed us to again supply dose 1 vaccines at the Tripadvisor site, and has given us a commitment for doses through April 7.

We invite staff, in any role, to volunteer in the Vaccine Clinic. Over 500 employees have signed up so far, but we still have many slots to fill for this upcoming week. Email nwHTAStaffing@partnershealthcare.onmicrosoft.com to be added to the distribution list to sign up for shifts. We guarantee it will be a great experience!

We would also like to extend a big thank you to and for their tremendous work to successfully launch the Clinic!

What Our Patients are Saying About the Vaccine Clinic:

"I was blown away by logistics. Everything was so well organized and smooth. A really pleasant experience that exceeded my expectations. I am really grateful for the organizers and the staff that made this possible. Thank you!"

"The staff was/is awesome. I am so grateful for them coming into work day after day amidst what is going on. Thank you."

"Super organized, quick, and efficient. A tremendous amount of thought and care was clearly put into making the process as simple and convenient as possible - starting from the signs leading you to free parking. I am truly grateful for every staff member and organizer that is a part of this effort. Thank you!"



ARTMENT SPOTLIGHT: ENVIRONMENTAL SERVICES

In this Winter edition of the Patient Experience newsletter, we want to recognize the environmental services (EVS) staff for the important work they do to keep Spaulding Cambridge a clean and safe place. We greatly appreciate all their hard work and

heck!" - 2 South staff

and an excellent job with all of the room changes. They even helped move some of the patient's belongings with us while she was at HD. They are consistently checking in with us about admissions and discharges and being proactive in their work. Not to mention they are consistently friendly as

dedication during these uncertain times, and we would like to take the opportunity to express our gratitude. Throughout this newsletter, we have shared comments and feedback from our staff and patients.



"I enjoy talking about non-medical stuff with the people who clean my room each



is always positive and is always there for you when you need help. There are numerous times when she has stopped what she was working on to assist with a clean-up or address a house keeping related issue. also helps on the 3rd floor by assisting staff with getting supplies/linens regarding patient care. Staff and patients throughout 3W value her energy and positivity." - 3 West staff



is always friendly, saying hello to everyone, which has been very much appreciated during these past months." – 3rd Floor staff





Find your strength.

DEPARTMENT SPOTLIGHT: ENVIRONMENTAL SERVICES



"The housekeeping staff always very friendly and willing to help set up rooms for the bed guy is especially admissions. helpful when we need to switch beds out. He's always willing to educate staff about different types of mattresses and quickly come to fix beds when they break. is extremely friendly. He frequently brings Tessie into the 4south break room to ensure that it is clean for staff." -4 South staff

I want to take this opportunity to express the appreciation I feel working with

They both will go above and beyond with their duties; the They are always happy and when will get it done for you as soon as they can. - 3 South staff

"Most of our patients look forward to seeing their housekeeper each day and our housekeeping staff look forward to seeing their patients as well." - 2 West staff

staff are seen as part of the team, offering additional bedside." – 2 West



We always know are on the floor everything will be under control even if it is tight window between discharge and admission, this team West staff

Thank You EVS Team!

Daily Safety Huddles

Share patient feedback as part of the Daily Safety Huddle (DaSH).

Include commentary to frame the "lesson" in the comment.

Share the feedback to the teams/units where the comment came from so it can be circulated beyond the walls of the DaSH participants.

Remind DaSH participants to share the learning message to their staff.



Feedback from Our Patients

brought to you by the Office of Experience & Engagement 8/11/21 DaSH Comment | Patient Location: 6 West

I am happy to share a comment from a patient who recognized us for our exemplary demonstration of the E in our AIDET principles:

My experience at Newton Wellesley was extremely good! From when I entered the ER to when I was released, the care I received was excellent. Everyone I came into contact with went out of their way to explain what was going on, as well as the tests I was scheduled to take. They made sure I knew what to expect and helped me feel comfortable. The treatment I received was top notch! My thanks to everyone!

This comment goes to show that when we take the time to explain what is happening and what's to come, our patients really recognize they are getting excellent care. Please remind your staff today to verbalize what they are doing in real time and explain what's to come, so we can continue to receive positive feedback like this.



Town Halls

Share positive feedback as a regular feature in town halls.

Sharing this feedback from the President or other senior leaders reinforces our mission and values.

A culture that promotes praise and recognition must be reinforced from the top.

One of the fundamental roles of leadership is to create and maintain a culture that reinforces the company's core values, encourages employees to do the right thing, and helps drive the company's long-term strategy.

- KPMG

Driving corporate culture from the top (assets.kpmg)







Letters from our Patients and their Families

BWFH staff and employees often receive heartfelt thank you notes from the patients and families they serve. The letters below are devoted to featuring those special letters from patients and family members who have benefitted from the incredible compassion and expert skill of our superb staff.

Dear Brigham and Women's Faulkner Hospital,

Everyone that I was in contact with, the front desk, mammogram and ultrasound techs, doctors, were all exceptionally pleasant. They made me feel comfortable and were incredibly kind and warm. That is exactly what I hope for in healthcare, and not always is what I have experienced. This was a standout team and I hope they each are given the credit they deserve for their professionalism and kindness.



Celebration Weeks



Check out some recent incredible feedback NWH has received from our patients - and thank you to our colleagues for providing such an outstanding patient experience!

Stay tuned in to healthcare "celebration weeks" and opportunities to highlight related positive patient feedback

Slideshow of positive patient comments posted to intranet



Celebrating Hospital Week and Nurses Week

Through our patients' voices, we celebrate our special community of committed professionals caring for our community and each other!

Hospital Week and Nurses Week, May 8-14, 2022

Everyone at the Cancer Center is friendly, caring, knowledgeable and helpful ALL the time!!! The nurses always make me feel so much better when I come in about everything in my life. That's the only good part about having cancer is that you get to go to the cancer center where you immediately feel beautiful and cared for.

The nursing care and attention was superb. Nurses were so attentive and quick to respond and they always address my needs perfectly. I was very impressed by the spirit of friendship and collaboration that they showed with patients as well as with each other.

I would like to thank everyone who was involved in my care, from those drove the ambulance, to those who treated me in the hospital and those who dropped me back. Every single person's contribution counted in saving my life.





Sharing and celebrating feedback at the system level



SNAPS program

Home -The Pulse Mass General
Brigham



News & Updates

Send a Snap

Daily Broadcast Emails

ф

"Snaps" is an employee recognition tool for employees at Mass General Brigham. People do great work here every day, let's share it. Tag the person you're recognizing by entering '@' followed immediately by the person's first name, last name (select the name in the menu that will appear as you type).

Share a thought... said 6 days ago ∝% 1 | ∨ I would like to send a big THANK YOU and AWESOME WORK! ALLWAYS! to my team at RCO Coding You guys ROCK! All the time! Thank you! 1 comments 1 Like Reply Thank you! I agree, we have an awesome team and an awesome Manager. Replied 5 days ago Like Reply





Patient stories



Dayanara's story

A team-based approach leads to greater confidence for girl with Down syndrome

Read more about Dayanara \rightarrow



Jack's story

Treating retinitis pigmentosa with ocular gene therapy

Read more about Jack →



Morgan's story

Paralympic swimmer goes for gold after innovative amputations

Read more about Morgan →

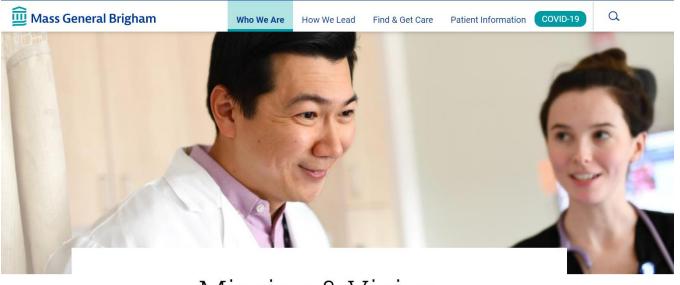


Alignment with our Mission

We can strengthen that sense of pride we all feel in in ourselves, our teams, our organizations and our system when we understand the impact we have.

And that understanding is enhanced through the voices of our patients and one another and through the power of sharing our positive feedback.





Mission & Vision

At Mass General Brigham, our patients come first.

Mass General Brigham is committed to serving the community. We are dedicated to enhancing patient care, to teaching and research, and to taking a leadership role as an integrated health care system. We recognize that increasing value and continuously improving quality are essential to maintaining excellence.

Patient care

From routine care to the most complex cases, we offer comprehensive, full-circle clinical care to our patients, starting and ending at home.

Research and discovery

Because we are built on a legacy of medical discovery, our researchers push the boundaries of knowledge and advance medicine in new and innovative ways.

Teaching

We have over 100 accredited physician residency and fellowship programs, and over 2,000 trainees preparing to be the healers of tomorrow.

Community

We have five licensed and 15 affiliated community health centers. In 2018, we invested \$205 million in community benefits, which includes investments in our licensed health centers, programs to respond to needs identified in our **community health needs assessments**, and our system's commitment to the Health Safety Net program. We have diverse community partnerships to support our local residents.

Mass General Brigham